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# World Production and Trade

United States
Department of
Agriculture
Foreign

Agricultural Service Washington, D.C. 20250 Weekly Roundup

VR 48-87

Dec. 2, 1987

The Foreign Agricultural Service of the U.S. Department of Agriculture today reported the following developments in world agriculture and trade.

GRAIN AND FEED

UNITED STATES Opens New Market Opportunity. For the first time in several years, the United States has a market opportunity for wheat and barley sales to Bulgaria. Recently USDA offered Bulgaria 150,000 tons of wheat and 150,000 tons of barley under the Export Enhancement Program (EEP). Bulgaria's import potential for wheat and coarse grains totals some 1.5 million tons for 1987/88 due to reduced crop yields. However, U.S. exports face stiff competition from the European Community (EC) which has a high export subsidy and a transportation cost advantage. The most recent shipment of U.S. wheat and barley to Bulgaria occurred in 1980/81 (1,000 tons) and 1984/85 (60,000 tons), respectively.

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THAILAND To Export Less Sorghum in 1987/88. Thailand's exportable supplies of sorghum are expected to drop sharply as a result of increased domestic use and drought-reduced production prospects, according to the U.S. agricultural attache in Bangkok. Short supplies and rising domestic prices of corn and broken rice are causing feeders to shift to sorghum. Thailand's sorghum exports in recent years have averaged 250,000 tons annually. Since the bulk of Thailand's sorghum has been shipped to Taiwan in recent years, there may be additional opportunities for U.S. sorghum to Taiwan.

OILSEEDS AND PRODUCTS

USSR Emerges as Major Importer of U.S. Soybean Meal. In recent buying activity, the Soviet Union purchased 1.3 million tons of U.S. soybean meal and 800,000 metric tons of U.S. soybeans for delivery during the 1987/88 marketing year. According to USDA Export Sales Reports, the United States last exported soybean meal to the USSR in 1978/79--27,000 tons. An additional 400,000 tons of meal was sold in 1979/80, but shipment was prevented by the U.S. embargo. The recent purchase represents half of the current estimated Soviet meal imports for 1987/88. While the Soviets have been erratic importers of U.S. soybeans, the 800,000-metric-ton purchase represents half of the current estimated Soviet soybean imports for 1987/88 and is a promising beginning for U.S. soybean farmers.

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SALLY KLUSARITZ, Editor, Tel. (202) 447-3448. Additional copies may be obtained from FAS Media and Public Affairs Branch, 5922-S, Washington, D.C. 20250. Tel. (202) 447-7937.

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#### DAIRY, LIVESTOCK AND POULTRY

EUROPEAN COMMUNITY Temporarily Delays Hormone Ban. The European Community's Agricultural Council approved a measure that temporarily allows both intra-EC trade and EC imports from third countries of meat from animals treated with growth-promoting hormones, according to the U.S. agricultural counselor to the EC. Although not seen as a solution to the issue of the proposed ban, the action does allow trade to continue while a long-term compromise is found.

#### TOBACCO

WORLD Tobacco Production Estimate Lowered. World total unmanufactured tobacco production for 1987 is estimated at 6.5 million tons (farm sales weight basis), virtually unchanged from the June estimate (WR 22-87), but up 7 percent from the revised 1986 crop of 6.0 million. The crop in China, by far the world's largest producer, remains nearly unchanged from the June estimate at 2.1 million tons, but is up 25 percent from the 1986 harvest of 1.7 million. In the United States, production is estimated at 558,000 tons, down 10 percent from June due to lower than expected yields. U.S. production in 1986 totaled 527,418 tons. Other notable changes since June include reduced prospects in Yugoslavia, Malaysia and the Republic of Korea and increased prospects in Brazil and the Philippines.

World flue-cured tobacco in 1987 is estimated at 3.4 million tons, down marginally from the June estimate, but up 15 percent from the reduced 1986 crop of 3.0 million. Estimated output was reduced moderately in a number of countries including the United States, Brazil, the Republic of Korea, Malaysia and Yugoslavia.

The 1987 world burley crop is estimated at 637,640 tons, virtually unchanged from the June forecast, but up 6 percent from a year ago. Output in the United States, the world's largest producer, is estimated at 209,287 tons. The revised U.S. estimate is 4 percent below the June forecast despite an increase in estimated area because yields were below expectations. U.S. production in 1986 totaled only 185,032 tons. Elsewhere, increased estimates for Brazil, Chile and the Philippines resulted from larger harvested area estimates, while Chinese yields benefited from more than normal summer rainfall. In the Republic of Korea and Yugoslavia, harvested area was below expectations.

World oriental tobacco production is estimated at 927,818 tons, 1 percent below the June forecast of 934,580 tons and 2 percent below the 1986 crop. Nearly all the reduction was in Yugoslavia where dry weather at planting time persisted into the summer, reducing the harvested area.

World dark air/sun-cured tobacco production in 1987 is currently estimated at 1.1 million tons, marginally below the June forecast but slightly above that of a year ago. A small reduction in the Brazilian crop accounts for the reduction from June.

Unmanufactured tobacco production by leaf type for 1986 and 1987 is estimated as follows:

| Leaf Type             | Revised<br>1986 | Estimated 1987 |
|-----------------------|-----------------|----------------|
| Flue-cured            | 3,000           | 3,437          |
| Burley                | 602             | 638            |
| Oriental              | 946             | 928            |
| Dark air/sun-cured    | 1,071           | 1,088          |
| Light air-cured       | 131             | 111            |
| Dark air-cured, cigar | 202             | 209            |
| Dark fire-cured       | 68              | 57             |
| Total 1/              | 6,021           | 6,468          |

1/ Totals may not add due to rounding.

#### FRUITS

ISRAELI Citrus Production Forecast Lower. Israel's 1987/88 citrus production is forecast at 1.352 million tons, according to the U.S. agricultural attache in Athens. This is 7 percent below the revised 1986/87 output of 1.453 million tons and about 5 percent below the USDA forecast for 1987/88 published last month (WR 46-87). Production estimates in thousands of tons for 1987/88 by type of fruit with 1986/87 data in parentheses are as follows: oranges, 770 (861); tangerines, 130 (132); lemons, 60 (63); grapefruit, 380 (385); and other citrus, 12 (12).

#### CREDIT NOTES

Section 416 Actions Announced for PERU and GUATEMALA. Peru signed a Section 416 agreement for 70,588 tons of hard red winter wheat valued at \$7.7 million. Guatemala signed a Section 416 agreement for 26,322 tons of hard red winter wheat valued at \$2.9 million.

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# WEEKLY EXCHANGE RATE DEVELOPMENTS

During the week ending November 27, the dollar continued to fall against all major currencies.

| Currencies         | Current<br>rate<br>11/25/87 |      | ent change<br>month ago<br>10/29/87 | from<br>year ago<br>11/86 |
|--------------------|-----------------------------|------|-------------------------------------|---------------------------|
| Argentine Austral  | 3.5000                      | .00  | .00                                 | 215.08                    |
| Australian Dollar  | 1.4424                      | .17  | -3.28                               | -6.97                     |
| Brazilian Cruzado  | 61.5800                     | 3.16 | 10.53                               | 339.22                    |
| Canadian Dollar    | 1.3096                      | 07   | 62                                  | -5.49                     |
| South African Rand | 1.9724                      | .10  | -1.47                               | -12.35                    |
| Thai Baht          | 25.4900                     | .17  | -1.04                               | -2.70                     |
| ECU                | .8090                       | 49   | -3.48                               | -16.89                    |
| British Pound      | .5576                       | 78   | -4.29                               | -20.55                    |
| French Franc       | 5.6650                      | 61   | -3.17                               | -14.36                    |
| West Germany Mark  | 1.6710                      | 59   | -3.57                               | -17.81                    |
| Japanese Yen       | 134.8500                    | 28   | -2.56                               | -17.14                    |
| South Korean Won   | 798.4000                    | 01   | 74                                  | -8.30                     |
| New Taiwan Dollar  | 29.5400                     | 47   | -1.30                               | -19.02                    |
|                    |                             |      |                                     |                           |

Exchange rates are spot as of 3 p.m. Eastern Time, November 25.

### EXPORT ENHANCEMENT INITIATIVES

The status of USDA's Export Enhancement Program as of Nov. 25, 1987, was as follows in metric tons:

| ANNOUNCED INITIATIVES  | DATE ANNOUNCED               | QUANTITY/RESULTS         |
|--|------------------------------|--------------------------|
| 84. China dairy cattle<br>83. Bulgaria barley  | Nov. 18, '87<br>Nov. 17, '87 | 3,000 head<br>150,000    |
| 82. Bulgaria wheat 81. Gulf countries frozen poultry (Bahrain, Kuwait Oman, Qatar, United Arab Emirates) | Nov. 17, '87<br>Nov. 3, '87  | 150,000<br>16,000        |
| 80. Saudi Arabia frozen poultry  | Nov. 3, '87                  | 20,000                   |
| 79. Hungary barley   | Oct. 30, '87                 | 100,000                  |
| 78. Algeria vegetable oil  | Oct. 22, '87                 | 60,000 Sold 10,000       |
| 77. Morocco vegetable oil  | Oct. 13, '87                 | 60,000                   |
| 76. Tunisia vegetable oil  | Sept. 24, '87                | 60,000                   |
| 75. Singapore frozen poultry   | Sept. 24, '87                | 2,000 Sold 120           |
| 74. Near East table eggs (Bahrain, Kuwait, Oman, Qatar, United Arab Emirates, Yemen)                     | Aug. 27, '87                 | 50 million COMPLETE eggs |
| 73. Saudi Arabia dairy cattle  | Aug. 27, '87                 | 2,000 head Sold 775 head |

| 72.  | Iraq barley  | Aug.  | 10, '87      | 150,000                                 | Sold 100,000   |
|------|--|-------|--------------|---|--|
| 71.  | Brazil wheat   | July  | 30, '87      | 300,000                                 | Sold 66,000  |
| 70.  | Colombia wheat   |       | 30, '87      | 300,000                                 | Sold 44,000  |
| 69.  | Israel wheat   |       | 29, '87      | 200,000                                 |  |
| 68.  | Bangladesh wheat   | May 2 | 22, '87      | 100,000                                 | COMPLETE   |
|      |  | July  | 8, '87       | 50,000                                  | COMPLETE   |
|      |  | Aug.  | 12, '87      | 150,000                                 | Sold 144,500   |
|      |  |       | . 10, '87    | 300,000                                 | The state of the s |
| 67.  | Soviet Union wheat   |       | 30, '87      | 4,000,000                               | COMPLETE   |
|      |  |       | 15, '87      | 65,000                                  | COMPLETE   |
|      |  |       | 9, '87       | 2,400,000                               | Sold 1,657,000   |
| 66.  | Turkey rice  |       | 3, '87       | 70,000                                  | Sold 12,000  |
| 65.  | Colombia barley malt   | -     | 3, '87       | 15,000                                  | 5014 12,000  |
| 64.  | Iraq table eggs  | _     | 20, '87      | 189 million                             | Sold 178   |
| 0 10 | irad capic ceep  | TCD.  | 20, 07       | eggs                                    | million  |
| 63.  | Canary Islands poultry   | Feb   | 9, '87       | 5,000                                   | Sold 3,000   |
| 62.  | Nigeria wheat  |       | 28, '87      | 500,000                                 | 3014 3,000   |
| 61.  | China wheat  |       | 26, '87      | 1,000,000                               | COMPLETE   |
| 01.  | China wheat  |       | 18, '87      | 1,000,000                               | COMPLETE   |
|      |  |       |              | 1,000,000                               | Sold 265,000   |
| 60   | Two sylvest  |       | 17, '87      |   |  |
| 60.  | Iraq wheat   |       | 16, '87      | 800,000                                 | COMPLETE   |
| F.0  | Conditional and hander an  |       | 26, '87      | 1,000,000                               | Sold 37,000  |
| 59.  | Switzerland barley or  | Jan.  | 16, '87      | 250,000                                 | Sold 9,000   |
| F.0  | sorghum  |       | 7 107        | F00 000                                 | COMPTERE   |
| 58.  | Poland wheat   |       | 7, '87       | 500,000                                 | COMPLETE   |
|      | 730 ACT 100 CON 100 CO |       | 2, '87       | 500,000                                 | Sold 451,000   |
| 57.  | Poland barley or sorghum   |       | 31, '86      | 200,000                                 | COMPLETE   |
| 56.  | Romania wheat  |       | 23, '86      | 250,000                                 |  |
| 55.  | Iraq poultry   |       | 22, '86      | 60,000                                  | COMPLETE   |
|      |  |       | 2, '87       | 10,000                                  |  |
|      |  |       | 25, '87      | 30,000                                  |  |
| 54.  | Dominican Republic   | Dec.  | 9, '86       | 25 million                              | Sold 11.1  |
|      | table eggs   |       | Market Lines | eggs                                    | million eggs   |
| 53.  | Zanzibar wheat flour   | Dec.  | 9, '86       | 20,000                                  | Sold 6,000   |
| 52.  | Tunisia barley   | Dec.  | 1, '86       | 150,000                                 |  |
| 51.  | Gulf countries (Bahrain,   | Oct.  | 30, '86      | 1,500 head                              | COMPLETE   |
|      | Kuwait, Oman, Qatar,   |       |              |   |  |
|      | United Arab Emirates)  |       |              |   |  |
|      | dairy cattle   | Aug.  | 27, '87      | 1,500 head                              |  |
| 50.  | West Africa (Benin,  |       |              |   |  |
|      | Burkina Faso, Cameroon,  | Oct.  | 30, '86      | 345,000                                 | Sold 142,700   |
|      | Cote d'Ivoire, Ghana,  |       |              |   | TOTAL PROPERTY.  |
|      | Gabon, Liberia, Niger,   |       |              |   |  |
|      | Togo) wheat  | June  | 15, '87      | 185,000                                 |  |
| 49.  | Dominican Republic   |       | 29, '86      | 1,500                                   | COMPLETE   |
|      | poultry  |       |              | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| 48.  | Philippines barley malt  | Oct.  | 20, '86      | 60,000                                  | Sold 25,000  |
| 47.  | Cameroon wheat flour   |       | 14, '86      | 20,000                                  |  |
| 46.  | Romania barley   |       | . 24, '86    | 200,000                                 | Sold 125,000   |
|      | Lionaliza Jazzoj   | P-    | EE 1157      |   |  |

| 45.  | Venezuela barley malt                     | Sept. 4, '86   | 100,000      |              |
|------|---|----------------|--------------|--------------|
| 44.  | Cyprus barley                             | Aug. 26, '86   | 150,000      | Sold 118,000 |
| 43.  | Canary Islands wheat                      | Aug. 8, '86    | 100,000      |              |
| 42.  | Egypt semolina                            | Aug. 6, '86    | 30,000       | Sold 23,000  |
|      | -6)   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Sept. 29, 1987 |              | Balance      |
|      |   | 50, 100,       |              | withdrawn    |
| 41.  | Soviet Union wheat                        | Aug. 1, '86    | 4,000,000    | EXPIRED      |
| 40.  | Canary Is. dairy cattle                   | July 28, '86   | 3,000 head   | Sold 2,985   |
| 39.  | Hong Kong table eggs                      | July 28, '86   | 44 million   | COMPLETE     |
| 37.  | nong Rong table eggs                      | July 20, 00    | eggs         | COMPLETE     |
|      |   | Nov. 16, '87   | 48 million 6 | 2008         |
| 38.  | Conocal wheat                             | July 17, '86   | 100,000      | COMPLETE     |
| 50.  | Senegal wheat                             | Sept. 11, '87  | 110,000      | COMPLETE     |
| 27   | Todda waastabla adl                       |                | 25,000       | COMPLETE     |
| 37.  | India vegetable oil                       | July 8, '86    | 60,000       | COMPLETE     |
| 36.  | Jordan barley                             | June 17, '86   |              | COMPLETE     |
| 25   | 71 11                                     | Nov. 12, '86   | 100,000      | COMPLETE     |
| 35.  | Israel barley                             | June 17, '86   | 200,000      | COMPLETE     |
| 21   | m   | Sept. 14, '87  | 200,000      | Sold 73,324  |
| 34.  | Tunisia dairy cattle                      | May 29, '86    | 4,000 head   | COMPLETE     |
| 33.  | Algeria dairy cattle                      | May 29, '86    | 5,000 head   | COMPLETE     |
| 32.  | Sri Lanka wheat                           | May 16, '86    | 125,000      | COMPLETE     |
|      |   | March 5, '87   | 95,000       | Sold 85,000  |
|      |   | Aug. 20, '87   | 240,000      | THE STREET   |
| 31.  | Saudi Arabia barley                       | May 7, '86     | 500,000      | COMPLETE     |
|      |   | Aug. 6, '86    | 250,000      | COMPLETE     |
|      |   | Sept. 16, '86  | 300,000      | COMPLETE     |
|      |   | Oct. 8, '86    | 200,000      | COMPLETE     |
|      |   |                |              | (201,000)    |
|      |   | Jan. 5, '87    | 1,250,000    | COMPLETE     |
|      |   | May 15, '87    | 500,000      | COMPLETE     |
|      |   | Aug. 4, '87    | 500,000      | COMPLETE     |
| 30.  | Algeria barley                            | Apr. 17, '86   | 500,000      | Sold 358,000 |
| 29.  | Morocco dairy cattle                      | Apr. 16, '86   | 4,000 head   | COMPLETE     |
| 28.  | Turkey dairy cattle                       | Apr. 16, '86   | 5,000 head   | COMPLETE     |
|      |   | June 18, '86   | 5,000 head   | COMPLETE     |
|      |   | Nov. 18, '87   | 10,000 head  |              |
| 27.  | Egypt dairy cattle                        | Apr. 16, '86   | 6,000 head   | COMPLETE     |
|      |   | Sept. 12, '86  | 10,000 head  | Sold 3,681   |
|      |   | Oct. 19, '87   |              | Withdrawn    |
| 26.  | Yemen poultry feed                        | Apr. 14, '86   | 150,000      | Sold 111,468 |
| 25.  | Yugoslavia wheat                          | Apr. 10, '86   | 200,000      | COMPLETE     |
|      |   | June 24, '86   | 200,000      | COMPLETE     |
|      |   | Oct. 7, '86    | 500,000      | Sold 417,050 |
|      |   | Oct. 19, 87    | 500,000      | 127,000      |
| 24.  | Indonesia dairy cattle                    | Apr. 9, '86    | 7,500 head   | COMPLETE     |
|      |   | June 18, '87   | 8,000 head   | COMPLETE     |
|      |   | Oct. 5, '87    | 8,000 head   | Sold 4,000   |
| 23.  | Syria wheat                               | Apr. 8, '86    | 700,000      | CANCELED     |
| 1000 |   | 337 July 1 moz | . 00,000     | CLITODELLO   |

| 22.  | Benin wheat (remaining 15,000 tons transferred to West Africa | Apr. 7, '86   | 45,000      | COMPLETE               |
|------|---|---|-------------|------------------------|
| 21.  | Algeria table eggs  | Apr. 4, '86<br>Sept. 29, '87  | 500 million | eggs<br>Withdrawn      |
| 20.  | Iraq dairy cattle   | Apr. 4, '86   | 6,500 head  |                        |
| 19.  | Jordan wheat  | Mar. 19, '86  | 75,000      | Sold 6,028<br>COMPLETE |
|      | ooldan wheat  | June 20, '86  | 75,000      | COMPLETE               |
|      |   | Dec. 31, '86  | 225,000     | COMPLETE               |
| 18.  | Tunisia wheat   | Mar. 18, '86  | 300,000     | COMPLETE               |
|      | VIII A  | Aug. 22, '86  | 800,000     | Sold 300,000           |
| 17.  | Algeria wheat flour   | Feb. 25, '86  | 100,000     | 3014 300,000           |
| 2200 | ingeria wheat from  | Sept. 29, '87   | 100,000     | Withdrawn              |
| 16.  | Algeria semolina  | Feb. 11, '86  | 250,000     | Sold 30,000            |
|      | TERCETA DEMOTING  | Oct. 9, '87   | Allocation  | COMPLETE               |
|      |   | 00000   | reduced     | CONFEETE               |
|      |   | Oct. 9, '87   | 50,000      |                        |
| 15.  | Philippines wheat   | Jan. 7, '86   | 150,000     | COMPLETE               |
| 9.1  | THE PERSON WHOSE  | 7, 00   | 150,000     | (152,400)              |
|      |   | Aug. 10, '87  | 500,000     | Sold 475,000           |
| 14.  | Zaire wheat   | Dec. 27, '85  | 35,000      | COMPLETE               |
|      |   | May 15, '86   | 45,000      | COMPLETE               |
|      |   | Oct. 10, '86  | 40,000      | COMPLETE               |
|      |   | July 16, '87  | 80,000      | Sold 57,000            |
| 13.  | Nigeria barley malt   | Dec. 10, '85  | 100,000     | Sold 93,464            |
| 12.  | Iraq wheat flour  | Dec. 9, '85   | 150,000     | COMPLETE               |
|      |   | Jan. 7, '87   | 175,000     | Sold 75,000            |
| 11.  | Egypt poultry   | Nov. 26, '85  | 8,000       | COMPLETE               |
|      |   | Mar. 21, '86  | 15,000      | COMPLETE               |
|      |   | June 18, '86  | 5,000       | COMPLETE               |
|      |   | July 8, '86   | 15,000      | COMPLETE               |
|      |   | Dec. 19, '86  | 25,000      | COMPLETE               |
|      |   | Feb. 27, '87  | 6,000       | COMPLETE               |
| 10.  | Zaire wheat flour   | Nov. 18, '85  | 64,000      | COMPLETE               |
|      |   | May 15, '86   | 30,000      | COMPLETE               |
| 9.   | Philippines wheat flour                                       | Nov. 15, '85  | 100,000     | Sold 50,000            |
|      |   | Sept. 29, '87   |             | Balance                |
|      |   | ALL ALL DE BANK TO THE REAL PROPERTY OF THE PARTY OF THE |             | withdrawn              |
| 8.   | Jordan rice   | Nov. 8, '85   | 40,000      | Sold 38,700            |
|      |   | Jan. 13, '87  | 60,000      |                        |
| 7.   | Turkey wheat  | Oct. 16, '85  | 500,000     | COMPLETE               |
|      |   |   |             | (506,600)              |
|      |   | May 8, '86  | 500,000     | Sold 248,000           |
| 6.   | Morocco wheat   | Sept. 30, '85   | 1,500,000   | COMPLETE               |
|      |   | Dec. 9, '86   | 790,000     | COMPLETE               |
|      |   | July 1, '87   | 500,000     | Sold 310,000           |
|      |   | Nov. 23, '87  | 1,500,000   |                        |
| 5.   | Yemen wheat   | Sept. 6, '85  | 100,000     | COMPLETE               |
|      |   | Jan. 26, '87  | 100,000     | COMPLETE               |
|      |   | Oct. 22, '87  | 100,000     |                        |

| 4. Yemen wheat flour        | Aug. 20, '85                | 50,000    | COMPLETE     |
|-----------------------------|-----------------------------|-----------|--------------|
|                             | Apr. 14, '86<br>May 18, '87 | 100,000   | Sold 50,000  |
|                             | Oct. 22, '87                | 100,000   | 5010 50,000  |
| 3. Egypt wheat              | July 26, '85                | 500,000   | COMPLETE     |
| 250. 8 5500 Sept 102.3      | Oct. 30, '85                | 500,000   | COMPLETE     |
|                             |                             |           | (512,500)    |
|                             | June 24, '86                | 500,000   | COMPLETE     |
|                             | July 29, '86                | 52,000    | COMPLETE     |
|                             | Oct. 8, '86                 | 1,000,000 | COMPLETE     |
|                             | July 8, '87                 | 500,000   | Sold 497,000 |
| 2. Egypt wheat flour        | July 2, '85                 | 600,000   | COMPLETE     |
| anneal Maria                | Aug. 6, '86                 | 600,000   | Sold 356,000 |
| 1. Algeria wheat (ex durum) | June 4, '85                 | 1,000,000 | COMPLETE     |
| wheat (ex durum)            | Apr. 10, '86                | 1,000,000 | Sold 916,000 |
| durum                       | Nov. 10, '86                | 300,000   | COMPLETE     |
| durum                       | Mar. 16, '87                | 300,000   | COMPLETE     |
| durum                       | July 24, '87                | 300,000   | COMPLETE     |
| durum                       | Oct. 29, '87                | 300,000   | Sold 86,000  |

# EXPORT ENHANCEMENT PROGRAM SUMMARY Announced as of Nov. 25, 1987

Announced to Date\*

41,019,690 tons grains and products (grain equivalent)
356 million table eggs
218,500 tons frozen poultry
83,681 head dairy cattle
205,000 tons vegetable oil

Sold to Date

22,776,259 tons wheat

2,101,466 tons flour (grain equivalent)
4,605,324 tons barley
72,610 tons semolina (grain equivalent)
157,948 tons barley malt (grain equivalent)
139,000 tons sorghum
65,700 tons rice

111,468 tons poultry feed
35,000 tons vegetable oil
138,619 tons frozen poultry
63,479 head dairy cattle
282,950,820 table eggs

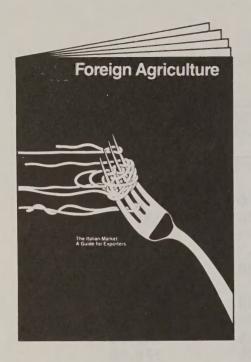
Total Sales Value: \$2,830.1 million
Estimated Bonus Book Value: \$1,930.4 million
Market Value of Awards: \$1,348.9 million

<sup>\*</sup>Does not include withdrawn programs.

Selected International Prices

| Item                          | : Novembe | er 24, 1987 | : Change from a week ago |           |
|-------------------------------|-----------|-------------|--------------------------|-----------|
| ROTTERDAM PRICES 1/           | \$ per MT | \$ per bu.  | \$ per MT                | \$ per MT |
| Wheat:                        |           |             |                          |           |
| Canadian No. 1 CWRS-13.5%.    | 156.50    | 4.26        | +3.50                    | N.Q.      |
| U.S. No. 2 DNS/NS: 14%        | 146.00    | 3.97        | +1.50                    | 137.50    |
| U.S. No. 2 S.R.W              | 150.00    | 4.08        |                          | N.Q.      |
| No. 3 H.A.D                   | N.Q.      |             |                          | 150.00    |
| Canadian No. 1 A: Durum       | 165.00    | 4.49        | +3.00                    | 158.00    |
| Feed grains:                  |           |             |                          |           |
| U.S. No. 3 Yellow Corn        | 102.00    | 2.59        | +2.00                    | 86.50     |
| Soybeans and Meal:            |           |             |                          |           |
| U.S. No. 2 Yellow10/          | 244.10    | 6.64        | +4.25                    | 203.95    |
| Brazil 47/48% Soya Pellets    | 268.00    |             | +8.00                    | 179.00    |
| U.S. 44% Soybean Meal         | 261.00    |             | +7.00                    | 181.00    |
| U.S. FARM PRICES 3/           |           |             |                          |           |
| Wheat                         | 98.65     | 2.69        | +5.14                    | 87.07     |
| Barley                        | 58.33     | 1.27        | -0.92                    | 53.74     |
| Corn                          | 67.72     | 1.72        | -0.39                    | 59.06     |
| Sorghum                       | 60.19     | 2.73 2/     | +1.54                    | 54.23     |
| Broilers                      | 970.02    |             | +16.09                   | 1,256.84  |
| EC IMPORT LEVIES              |           |             |                          |           |
| Wheat 5/                      | 237.16    | 6.45        | +2.44                    | 194.48    |
| Barley                        | 227.74    | 4.96        | +2.64                    | 187.55    |
| Corn                          | 208.14    | 5.29        | +3.62                    | 175.76    |
| Sorghum                       | 214.05    | 5.29        | +3.62                    | 175.76    |
| Broilers 4/ 6/ 8/             | 557.00    |             | +11.00                   | 457.00    |
| EC INTERVENTION PRICES 7/ 9/  | 337,000   |             |                          |           |
| Common wheat(feed quality)    | 217.71    | 5.93        | +6.24                    | 191.93    |
| Bread wheat (min. quality)    | 228.90    | 6.23        | +6.43                    | 201.36    |
| Maize                         | 228.90    | 5.81        | +6.43                    | 201.36    |
| Barley and all other feed     | 220.70    | 3.01        | 10,43                    | 201,30    |
| grains, excluding maize.      | 217.71    |             | +6.24                    | 191.93    |
| Broilers 4/ 6/                | 1,675.00  |             | -1.00                    | 1,546.00  |
| EC EXPORT RESTITUTIONS (subsi |           |             | 1.00                     | 1,570.00  |
|                               | 150.02    | 4.08        | N.A.                     | N.A.      |
| Wheat                         |           | 4.08        | N.A.                     | N.A.      |
| Barley                        | N.A.      |             | +9.00                    | 368.00    |
| Broilers 4/ 6/ 8/             | 462.00    |             | +9.00                    | 300.00    |

1/ Asking prices in U.S. dollars for imported grain and soybeans, c.i.f., Rotterdam. 2/ Hundredweight (CWT). 3/ Five-day moving average. 4/ EC category--70 percent whole chicken. 5/ Reflects lower EC export subsidy--down to 20.00 ECU/100 bag effective 9/14/83 from 22.50 ECU/100 bag set in 2/83. 6/ F.o.b. price for R.T.C. broilers at West German border. 7/ Reference price. 8/ Reflects change in level set by EC. 9/ Changes may be due partly to exchange rate fluctuations and/or ECU payments. 10/ January delivery. N.A.=None authorized. N.Q.=Not quoted. Note: Basis December delivery.







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